Financial Results for the Six Months Ended September 30, 2014 (With Notes to the Unaudited Consolidated Financial Statements )

Sumitomo Life Insurance Company announces financial results for the six months ended September 30, 2014.

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#### [Note]

The Financial Results are summarized English translations of the original disclosure in Japanese.

## 1. Unaudited Consolidated Financial Statements

## a. Unaudited Consolidated Balance Sheets

|   | (Millions of Yen)    |                          |  |  |  |
|---|----------------------|--------------------------|--|--|--|
|   | As of March 31, 2014 | As of September 30, 2014 |  |  |  |
| ASSETS:   |                      |                          |  |  |  |
| Cash and deposits                                     | 119,211              | 176,846                  |  |  |  |
| Call loans  | 471,100              | 227,000                  |  |  |  |
| Monetary claims bought                                | 289,088              | 242,596                  |  |  |  |
| Securities  | 22,120,098           | 23,041,255               |  |  |  |
| Loans   | 2,465,539            | 2,402,541                |  |  |  |
| Tangible fixed assets                                 | 711,065              | 693,558                  |  |  |  |
| Intangible fixed assets                               | 24,122               | 24,734                   |  |  |  |
| Due from agents                                       | 3                    | 1                        |  |  |  |
| Reinsurance receivables                               | 255                  | 187                      |  |  |  |
| Other assets  | 261,420              | 291,830                  |  |  |  |
| Net defined benefit assets                            | 234                  | 94                       |  |  |  |
| Deferred tax assets                                   | 130,644              | 71,299                   |  |  |  |
| Allowance for possible loan losses                    | (2,189)              | (1,849)                  |  |  |  |
| Total assets  | 26,590,594           | 27,170,095               |  |  |  |
| LIABILITIES:  |                      |                          |  |  |  |
| Policy reserves and other reserves                    | 23,704,788           | 23,842,775               |  |  |  |
| Reserve for outstanding claims                        | 108,068              | 112,411                  |  |  |  |
| Policy reserves                                       | 23,318,460           | 23,428,765               |  |  |  |
| Policyholders' dividend reserves                      | 278,259              | 301,598                  |  |  |  |
| Reinsurance payables                                  | 120                  | 112                      |  |  |  |
| Corporate bonds                                       | 99,480               | 99,480                   |  |  |  |
| Other liabilities                                     | 1,149,679            | 1,392,411                |  |  |  |
| Net defined benefit liabilities                       | 36,090               | 56,265                   |  |  |  |
| Accrued retirement benefits for directors             | 13                   | 9                        |  |  |  |
| Reserve for price fluctuation                         | 231,492              | 257,208                  |  |  |  |
| Deferred tax liabilities                              | 861                  | 1,103                    |  |  |  |
| Deferred tax liabilities for land revaluation         | 22,164               | 21,127                   |  |  |  |
| Total liabilities                                     | 25,244,690           | 25,670,494               |  |  |  |
| NET ASSETS:   |                      |                          |  |  |  |
| Foundation funds                                      | 270,000              | 270,000                  |  |  |  |
| Reserve for redemption of foundation funds            | 369,000              | 369,000                  |  |  |  |
| Reserve for revaluation                               | 2                    | 2                        |  |  |  |
| Surplus   | 366,640              | 340,367                  |  |  |  |
| Total funds, reserve and surplus                      | 1,005,643            | 979,370                  |  |  |  |
| Net unrealized gains on available-for-sale securities | 422,951              | 605,865                  |  |  |  |
| Land revaluation differences                          | (74,963)             | (76,803)                 |  |  |  |
| Foreign currency translation adjustments              | 2,497                | (1,010)                  |  |  |  |
| Remeasurements of defined benefit plans               | (14,042)             | (7,878)                  |  |  |  |
| Total accumulated other comprehensive income          | 336,442              | 520,172                  |  |  |  |
| Minority interests                                    | 3,816                | 58                       |  |  |  |
| Total net assets                                      | 1,345,903            | 1,499,601                |  |  |  |
| Total liabilities and net assets                      | 26,590,594           | 27,170,095               |  |  |  |
|   | 20,000,001           | 27,77,0,000              |  |  |  |

## b. Unaudited Consolidated Statements of Income

| (Millions of Yen)  |  |  |  |
|--|--|--|--|
|  | Six months ended<br>September 30, 2013 | Six months ended<br>September 30, 2014 |  |
| Ordinary income  | 1,756,699                              | 1,695,300                              |  |
| Insurance premiums and other                               | 1,246,356                              | 1,256,906                              |  |
| Investment income  | 450,419                                | 386,810                                |  |
| Interest, dividends and other income                       | 274,300                                | 270,037                                |  |
| Gains on trading securities                                | 0                                      | -                                      |  |
| Gains on sales of securities                               | 33,128                                 | 654                                    |  |
| Investment gains on separate accounts                      | 140,002                                | 115,120                                |  |
| Other ordinary income                                      | 59,922                                 | 51,582                                 |  |
| Ordinary expenses  | 1,640,773                              | 1,606,043                              |  |
| Benefits and other payments                                | 1,122,415                              | 1,159,200                              |  |
| Claims paid  | 269,746                                | 254,697                                |  |
| Annuity payments   | 194,005                                | 378,399                                |  |
| Benefits payments  | 211,030                                | 176,814                                |  |
| Surrender benefits   | 418,497                                | 311,091                                |  |
| Provision for policy reserves and other reserves           | 162,113                                | 114,858                                |  |
| Provision for reserves for outstanding claims              | -                                      | 4,343                                  |  |
| Provision for policy reserves                              | 161,895                                | 110,305                                |  |
| Provision for interest on policyholders' dividend reserves | 218                                    | 209                                    |  |
| Investment expenses  | 115,611                                | 91,711                                 |  |
| Interest expenses  | 4,502                                  | 3,758                                  |  |
| Losses on sales of securities                              | 1,110                                  | 707                                    |  |
| Losses on valuation of securities                          | 18                                     | 45                                     |  |
| Operating expenses   | 168,389                                | 163,972                                |  |
| Other ordinary expenses                                    | 72,241                                 | 76,300                                 |  |
| Ordinary profit  | 115,925                                | 89,256                                 |  |
| Extraordinary gains  | 667                                    | 2,780                                  |  |
| Gains on disposals of fixed assets                         | 667                                    | 2,780                                  |  |
| Extraordinary losses                                       | 48,873                                 | 33,683                                 |  |
| Losses on disposals of fixed assets                        | 405                                    | 705                                    |  |
| Impairment losses  | 6,807                                  | 6,699                                  |  |
| Provision for reserve for price fluctuation                | 41,118                                 | 25,716                                 |  |
| Payments to social responsibility reserve                  | 542                                    | 562                                    |  |
| Surplus before income taxes and minority interests         | 67,718                                 | 58,353                                 |  |
| Income taxes   |  |  |  |
| Current  | 44,428                                 | 29,258                                 |  |
| Deferred   | (28,611)                               | (19,471)                               |  |
| Total income taxes   | 15,817                                 | 9,786                                  |  |
| Surplus before minority interests                          | 51,901                                 | 48,566                                 |  |
| Minority interests   | (192)                                  | (124)                                  |  |
| Net surplus  | 52,093                                 | 48,690                                 |  |

# c. Unaudited Consolidated Statements of Comprehensive Income

|   | Six months ended<br>September 30, 2013 | Six months ended<br>September 30, 2014 |
|---|--|--|
| Surplus before minority interests   | 51,901                                 | 48,566                                 |
| Other comprehensive income  | 24,081                                 | 185,601                                |
| Net unrealized gains on available-for-sale securities   | 23,378                                 | 182,989                                |
| Land revaluation differences  | (0)                                    | -                                      |
| Foreign currency translation adjustments  | 114                                    | (39)                                   |
| Remeasurements of defined benefit plans   | -                                      | 6,164                                  |
| Share of other comprehensive income(loss) of associates accounted for under the equity method | 589                                    | (3,512)                                |
| Comprehensive income  | 75,983                                 | 234,167                                |
| Comprehensive income attributable to the Parent Company                                       | 76,210                                 | 234,261                                |
| Comprehensive income(loss) attributable to minority interests                                 | (226)                                  | (93)                                   |

# d. Unaudited Consolidated Statements of Cash Flows

|  |                    | (Millions of Yen)  |
|--|--------------------|--------------------|
|  | Six months ended   | Six months ended   |
| I Oash flows from an anather 11 11   | September 30, 2013 | September 30, 2014 |
| I Cash flows from operating activities:  | 07.740             |                    |
| Surplus before income taxes and minority interests                                   | 67,718             | 58,353             |
| Depreciation   | 14,750             | 13,026             |
| Impairment losses  | 6,807              | 6,699              |
| Amortization of goodwill   | 1,003              | 1,336              |
| Increase(Decrease) in reserve for outstanding claims                                 | (1,287)            | 4,343              |
| Increase(Decrease) in policy reserves  | 161,895            | 110,305            |
| Provision for interest on policyholders' dividend reserves                           | 218                | 209                |
| Increase(Decrease) in allowance for possible loan losses                             | (1,045)            | (340)              |
| Increase(Decrease) in accrued retirement benefits                                    | 4,842              | -                  |
| Increase(Decrease) in net defined benefit liabilities                                | -                  | 9,965              |
| Increase(Decrease) in reserve for price fluctuation                                  | 41,118             | 25,716             |
| Interest, dividends, and other income  | (274,300)          | (270,037)          |
| Losses(Gains) on securities  | (119,504)          | (33,599)           |
| Interest expenses  | 4,502              | 3,758              |
| Losses(Gains) on tangible fixed assets   | (280)              | (2,093)            |
| Others, net  | (11,197)           | (72,235)           |
| Subtotal   | (104,759)          | (144,592)          |
| Interest, dividends, and other income received                                       | 349,897            | 371,471            |
| Interest paid  | (2,136)            | (3,666)            |
| Policyholders' dividends paid  | (37,591)           | (37,012)           |
| Others, net  | (542)              | (562)              |
| Income taxes paid  | (52,584)           | (38,446)           |
| Net cash provided by operating activities  | 152,281            | 147,191            |
| II Cash flows from investing activities:   | 00.000             | (47.757)           |
| Net decrease(increase) in deposits   | 98,009             | (47,757)           |
| Purchase of monetary claims bought   | (141,786)          | (102,082)          |
| Proceeds from sales and redemption of monetary claims bought  Purchase of securities | 144,256            | 149,157            |
|  | (1,893,625)        | (2,074,236)        |
| Proceeds from sales and redemption of securities                                     | 1,807,310          | 1,561,208          |
| Loans made Proceeds from collection of loans   | (60,901)           | (82,605)           |
|  | 146,829            | 139,162            |
| Others, net  | (354,170)          | 325,860            |
| Total investment activities ( II a)  | (254,079)          | (131,294)          |
| [I+IIa]  | [ (101,797) ]      | [ 15,897           |
| Purchase of tangible fixed assets  | (4,369)            | (5,501)            |
| Proceeds from sales of tangible fixed assets   | 2,208              | 7,636              |
| Others, net  | (927)              | (4,029)            |
| Net cash used in investing activities  III Cash flows from financing activities:     | (257,168)          | (133,188)          |
| •  | 00.400             |                    |
| Proceeds from issuance of corporate bonds  | 99,480             | -<br>(2.440)       |
| Payment of interest on foundation funds  | (3,574)            | (3,449)            |
| Others, net  | (1,774)            | (625)              |
| Net cash provided by (used in) financing activities                                  | 94,130             | (4,074)            |
| IV Effect of foreign exchange rate changes on cash and cash equivalents              | (40.747)           | (0)                |
| V Net increase(decrease) in cash and cash equivalents                                | (10,747)           | 9,927              |
| VI Cash and cash equivalents at the beginning of the period                          | 60,792             | 37,890             |
| VII Cash and cash equivalents at the end of the period                               | 50,045             | 47,818             |

# e. Unaudited Consolidated Statements of Changes in Net Assets

Six months ended September 30, 2013

| •   | Funds, reserve and surplus |  |                         |          |  |
|---|----------------------------|--|-------------------------|----------|--|
|   | Foundation funds           | Reserve for redemption of foundation funds | Reserve for revaluation | Surplus  | Total funds,<br>reserve and<br>surplus |
| Beginning balance                                 | 270,000                    | 369,000                                    | 2                       | 323,928  | 962,931                                |
| Changes in the period                             |                            |  |                         |          |  |
| Additions to policyholders' dividend reserves     |                            |  |                         | (58,330) | (58,330)                               |
| Payment of interest on foundation funds           |                            |  |                         | (3,574)  | (3,574)                                |
| Net surplus                                       |                            |  |                         | 52,093   | 52,093                                 |
| Reversal of land revaluation differences          |                            |  |                         | 590      | 590                                    |
| Net changes, excluding funds, reserve and surplus |                            |  |                         |          |  |
| Net changes in the period                         | -                          | -  | -                       | (9,220)  | (9,220)                                |
| Ending balance                                    | 270,000                    | 369,000                                    | 2                       | 314,707  | 953,710                                |

|   | Accui  | Accumulated other comprehensive income(loss) |   |  |  |                       |                  |
|---|--|--|---|--|--|-----------------------|------------------|
|   | Net<br>unrealized<br>gains on<br>available-for-<br>sale securities | Land<br>revaluation<br>differences           | Foreign<br>currency<br>translation<br>adjustments | Remeasure-<br>ments of<br>defined<br>benefit plans | Total<br>accumulated<br>other<br>comprehen-<br>sive income | Minority<br>interests | Total net assets |
| Beginning balance                                 | 348,334  | (93,037)                                     | (345)   | -  | 254,950  | 3,212                 | 1,221,094        |
| Changes in the period                             |  |  |   |  |  |                       |                  |
| Additions to policyholders' dividend reserves     |  |  |   |  |  |                       | (58,330)         |
| Payment of interest on foundation funds           |  |  |   |  |  |                       | (3,574)          |
| Net surplus                                       |  |  |   |  |  |                       | 52,093           |
| Reversal of land revaluation differences          |  |  |   |  |  |                       | 590              |
| Net changes, excluding funds, reserve and surplus | 23,517   | (591)  | 600   | -  | 23,526   | 775                   | 24,302           |
| Net changes in the period                         | 23,517   | (591)  | 600   | -  | 23,526   | 775                   | 15,081           |
| Ending balance                                    | 371,852  | (93,628)                                     | 254   | -  | 278,477  | 3,988                 | 1,236,176        |

Six months ended September 30, 2014

| Six months ended September 30, 201                           |                            |  |                         | (        | Olis Ol Tell/                          |
|--|----------------------------|--|-------------------------|----------|--|
|  | Funds, reserve and surplus |  |                         |          |  |
|  | Foundation funds           | Reserve for redemption of foundation funds | Reserve for revaluation | Surplus  | Total funds,<br>reserve and<br>surplus |
| Beginning balance  | 270,000                    | 369,000                                    | 2                       | 366,640  | 1,005,643                              |
| Cumulative effect of change in accounting policies           |                            |  |                         | (13,213) | (13,213)                               |
| Beginning balance after reflecting accounting policy changes | 270,000                    | 369,000                                    | 2                       | 353,427  | 992,429                                |
| Changes in the period  |                            |  |                         |          |  |
| Additions to policyholders' dividend reserves                |                            |  |                         | (60,141) | (60,141)                               |
| Payment of interest on foundation funds                      |                            |  |                         | (3,449)  | (3,449)                                |
| Net surplus  |                            |  |                         | 48,690   | 48,690                                 |
| Reversal of land revaluation differences                     |                            |  |                         | 1,840    | 1,840                                  |
| Net changes, excluding funds, reserve and surplus            |                            |  |                         |          |  |
| Net changes in the period                                    | -                          | -  | -                       | (13,059) | (13,059)                               |
| Ending balance   | 270,000                    | 369,000                                    | 2                       | 340,367  | 979,370                                |

|  | Accur  | Accumulated other comprehensive income(loss) |   |  |  |                       |                  |
|--|--|--|---|--|--|-----------------------|------------------|
|  | Net<br>unrealized<br>gains on<br>available-for-<br>sale securities | Land<br>revaluation<br>differences           | Foreign<br>currency<br>translation<br>adjustments | Remeasure-<br>ments of<br>defined<br>benefit plans | Total<br>accumulated<br>other<br>comprehen-<br>sive income | Minority<br>interests | Total net assets |
| Beginning balance  | 422,951  | (74,963)                                     | 2,497   | (14,042)   | 336,442  | 3,816                 | 1,345,903        |
| Cumulative effect of change in accounting policies           |  |  |   |  |  |                       | (13,213)         |
| Beginning balance after reflecting accounting policy changes | 422,951  | (74,963)                                     | 2,497   | (14,042)   | 336,442  | 3,816                 | 1,332,689        |
| Changes in the period  |  |  |   |  |  |                       |                  |
| Additions to policyholders' dividend reserves                |  |  |   |  |  |                       | (60,141)         |
| Payment of interest on foundation funds                      |  |  |   |  |  |                       | (3,449)          |
| Net surplus  |  |  |   |  |  |                       | 48,690           |
| Reversal of land revaluation differences                     |  |  |   |  |  |                       | 1,840            |
| Net changes, excluding funds, reserve and surplus            | 182,914  | (1,840)                                      | (3,507)   | 6,164  | 183,730  | (3,758)               | 179,971          |
| Net changes in the period                                    | 182,914  | (1,840)                                      | (3,507)   | 6,164  | 183,730  | (3,758)               | 166,912          |
| Ending balance   | 605,865  | (76,803)                                     | (1,010)   | (7,878)  | 520,172  | 58                    | 1,499,601        |

#### **Notes to the Unaudited Consolidated Financial Statements**

# Policies of Presenting the Unaudited Consolidated Financial Statements for the Six Months Ended September 30, 2014

#### 1. Consolidated subsidiaries

The number of consolidated subsidiaries was 12 as of September 30, 2014.

The subsidiaries as of September 30, 2014 are listed as follows:

Medicare Life Insurance Co., Ltd. (Japan)

Sumisei Building Management Co., Ltd. (Japan)

Sumisei Bussan K.K. (Japan)

Sumisei Business Service Co., Ltd. (Japan)

Shinjuku Green Building Kanri K.K. (Japan)

SUMISEI Harmony K.K. (Japan)

Sumitomo Life Information Systems Co., Ltd. (Japan)

CSS Co., Ltd. (Japan)

SUMISEI Insurance Service Corporation (Japan)

Izumi Life Designers Co., Ltd. (Japan)

SUMISEI-Support & Consulting Co., Ltd. (Japan)

Sumitomo Life Insurance Agency America, Inc. (U.S.A.)

#### 2. Affiliates

The number of affiliates accounted for by the equity method was 10 as of September 30, 2014.

The major affiliates as of September 30, 2014 are listed as follows:

Sumitomo Mitsui Asset Management Company, Limited (Japan)

Nippon Building Fund Management Ltd. (Japan)

Japan Pension Navigator Co., Ltd. (Japan)

Bao Viet Holdings (Vietnam)

PT BNI Life Insurance (Indonesia)

PT BNI Life Insurance has been included as an affiliate since the end of the period ended September 30, 2014, corresponding to acquiring its shares.

Certain affiliates, including Japan Pension Service Co., Ltd., are excluded from the scope of equity method because of their immaterial effect, individually and in aggregate, on the consolidated net income and consolidated surplus.

### 3. Interim closing dates of consolidated subsidiaries

The interim closing dates of CSS Co., Ltd. and Sumitomo Life Insurance Agency America, Inc are September 25 and June 30, respectively.

The consolidated financial statements include the accounts of such subsidiaries as of their

respective interim closing dates, with appropriate adjustments made for material transactions occurring between their respective interim closing dates and the date of the consolidated financial statements.

## Notes to the Unaudited Consolidated Balance Sheet as of September 30, 2014

1. Securities held by Sumitomo Life Insurance Company ("the Company") are classified and accounted for as follows:

Trading securities are stated at market value on the balance sheet date. The cost of trading securities sold is calculated using the moving average method.

Held-to-maturity debt securities are stated at amortized cost and the cost of these securities sold is calculated using the moving average method. Amortization is calculated using the straight-line method.

Policy-reserve-matching bonds (refer to Note.2) are stated at amortized cost in accordance with Industry Audit Committee Report No. 21, "Temporary Treatment of Accounting and Auditing Concerning Policy-Reserve-Matching Bonds in the Insurance Industry ", issued by the Japanese Institute of Certified Public Accountants. The cost of these bonds sold is calculated using the moving average method and amortization is calculated using the straight-line method.

Investments in unconsolidated subsidiaries and affiliated companies (defined in Article 110 Clause 2 of the Insurance Business Act) are stated at cost.

Equity securities with readily determinable market values classified as available-for-sale securities are stated at market value which is determined as the average of the market value during the final month of the period ended September 30, 2014. Other available-for-sale securities with readily determinable market values are stated at market value on the balance sheet date. Available-for-sale securities for which determination of fair value is impracticable are stated mainly at cost.

The cost of these securities sold is calculated using the moving average method.

Certain demand deposits, monetary claims bought and securities in money-held-in-trusts deemed equivalent to investment in securities are stated using the same methods described above.

Unrealized gains and losses on available-for-sale securities are reported net of income taxes, as a separate component of Net Assets in the consolidated balance sheets.

- 2. With regard to debt securities held in order to match their duration to the duration of the corresponding subsections segregated by type of insurance, remaining coverage period and investment policy of the liabilities provided for future payments of insurance claims in individual insurance, individual annuities and group annuities, the Company classifies those securities as policy-reserve-matching bonds in accordance with Industry Audit Committee Report No. 21, "Temporary Treatment of Accounting and Auditing Concerning Policy-Reserve-Matching Bonds in the Insurance Industry", issued by the Japanese Institute of Certified Public Accountants.
- 3. The Company revalued certain parcels of land owned for operating use as of March 31, 2001, as permitted by the Act on Revaluation of Land.

The difference in value before and after revaluation is directly included in Net Assets and presented as Land revaluation differences, net of income taxes which is presented as Deferred tax liabilities for land revaluation in the consolidated balance sheets.

Revaluation method is stipulated in Article 3 Clause 3 of the Act on Revaluation of Land.

Pursuant to the provision of the Act on Revaluation of Land, the Company used the publicly announced appraisal value with certain adjustments (detailed in Article 2 Paragraph 1 of the Order for

Enforcement of the Act on Revaluation of Land (the "Order")) and appraisal value (detailed in Article 2 Paragraph 5 of the Order) for the revaluation.

- 4. Tangible fixed assets owned by the Company are depreciated as follows:
  - a. Buildings

Calculated using the straight-line method.

- b. Lease assets related to financial leases where ownership is not transferred Calculated using the straight-line method over the lease period.
- c. Other tangible fixed assets

Calculated using the declining-balance method.

- 5. Assets and liabilities denominated in foreign currencies, except for investments in unconsolidated subsidiaries and affiliates, are translated into Japanese Yen at the exchange rates prevailing on the balance sheet date. Investments in unconsolidated subsidiaries and affiliates are translated into Japanese Yen at the exchange rates on the dates of acquisition.
- The Company's allowance for possible loan losses is provided pursuant to its standards for self assessment of asset quality and internal rules for write-offs of loans and allowance for possible loan losses.

For loans to borrowers that are legally bankrupt (hereafter, "bankrupt borrowers") and for loans to borrowers that are not yet legally bankrupt but substantially bankrupt (hereafter, "substantially bankrupt borrowers"), an allowance is provided based on the total amount of the loans after deduction of charge-offs and any amounts expected to be collected through the disposal of collateral and the execution of guarantees. For loans to borrowers that are likely to become bankrupt (hereafter, "borrowers likely to become bankrupt"), an allowance is provided at the amount deemed necessary based on an overall solvency assessment, net of the expected collection by disposal of collateral and by executing guarantees. For other loans, an allowance is provided by multiplying the claim amount by an anticipated default rate calculated based on the Company's actual default experience for a certain period in the past.

All loans are assessed based on the Company's standards for the self-assessment of asset quality and the assessment results are reviewed by a department independent of the department that performs and is responsible for the self-assessment. The allowance for possible loan losses is provided based on the result of the assessment.

For loans to bankrupt borrowers and substantially bankrupt borrowers, the amount of loans exceeding the value of estimated recovery through disposal of collateral or execution of guarantees is deemed uncollectible and written off. The amount of loans written off for the period was ¥216 million.

An allowance for possible loan losses of the consolidated subsidiaries is provided pursuant to their standards for self-assessment of asset quality and internal rules for write-offs of loans and allowance for possible loan losses which each consolidated subsidiary sets and maintains consistently with those of the Company.

7. Net Defined benefit liabilities of the Company, supposed to be incurred as of September 30, 2014, are provided based on the projected benefit obligations and plan assets as of the balance sheet date in accordance with the accounting standards for retirement benefits ("Statement on Establishing Accounting Standards for Retirement Benefits").

Assumptions used in accounting for the defined benefit plans for the period ended September 30, 2014 were as follows:

| Method of attributing benefits                | Benefits formula basis |
|---|------------------------|
| to period of service  Amortization period for |                        |
| actuarial losses                              |                        |
| (Commencing in the                            | 8 years                |
| following year after they are                 |                        |
| incurred)                                     |                        |

Under accounting principles generally accepted in Japan ("Japanese GAAP"), several hedge accounting models are allowed.

Two fundamental approaches are the deferred hedge method and the fair value hedge method.

Under the fair value hedge method, which is allowed only with respect to available-for-sale securities being the hedged item, gains and losses on changes in fair value of the hedging instrument are recognized in earnings together with the corresponding gains or losses of the hedged item attributable to the risk being hedged.

In addition, for certain derivative instruments, exceptional treatments are permitted under Japanese GAAP.

Assets and liabilities denominated in foreign currencies and hedged by foreign exchange forward contracts and currency swaps are allowed to be translated at the foreign exchange rate stipulated in the forward contracts and the currency swap agreements. Accordingly, the foreign exchange forward contracts and the currency swaps used as hedging instruments are not recognized as an asset or liability measured at fair value either at the initial recognition or subsequent reporting dates (the allocation method).

Interest rate swaps that qualify for hedge accounting and meet specific matching criteria are not remeasured at fair value, but the net paid or received under the swap agreements is recognized and included in interest expense or income of hedged items (the exceptional method).

The Company adopts mainly the fair value hedge method or the allocation method to hedge foreign currency risks of assets and liabilities denominated in foreign currencies.

The Company also adopts the exceptional method to hedge interest rate risk primarily of floating rate loans.

Hedge effectiveness is assessed by comparing the cumulative changes in fair values or cash flows of the hedged item and the hedging instrument.

- Derivatives are stated at fair value.
- 10. Reserve for price fluctuation is calculated pursuant to the provisions of Article 115 of the Insurance Business Act.

- 11. National and local consumption taxes of the Company are accounted for using the tax-excluded method. Non-deductible consumption taxes are recognized as expenses for the period, except for those relating to purchases of depreciable fixed assets which are not charged to expense but deferred as other assets and amortized over a five-year period on the straight-line basis pursuant to the Corporation Tax Act.
- 12. Policy reserves of the Company are provided pursuant to Article 116 of the Insurance Business Act. Premium reserves, a main component of policy reserves, are calculated according to the following method:
  - i ) For contracts that are subject to the standard policy reserve requirements, the premium reserve is calculated pursuant to the method stipulated by the Commissioner of Financial Services Agency (Ministry of Finance Notification No. 48, in 1996).
  - ii ) For contracts that are not subject to the standard policy reserve requirements, premium reserve is calculated using the net level premium method.

The Company changed its accounting policy for premium reserves for existing individual annuity contracts whose annuity payments commenced on or after April 1, 2006, effective from the year ended March 31, 2007, as follows:

The difference arising by applying the calculation basis determined by the Commissioner of Financial Services Agency (Ministry of Finance Notification No. 48 in 1996) to individual annuity contracts, assuming that the date of commencement of an annuity payment is the date of the annuity contract, has also been provided for by the Company.

The life insurance standard life table 2007 for after commencement of annuity payment is used for the assumed rate of mortality in the above calculation.

- 13. Capitalized software for internal use owned by the Company (included in Intangible fixed assets as of September 30, 2014) is amortized using the straight-line method over the estimated useful lives.
- 14. The corporate income taxes and inhabitant taxes of the Company for the period are calculated based on the assumption of additions to policyholders' dividend reserves and payment of interest on foundation funds due to appropriation of surplus in the current fiscal year.
- 15. "Accounting Standard for Retirement Benefits" (ASBJ Statement No.26) and "Guidance on Accounting Standard for Retirement Benefits" (ASBJ Guidance No.25) have been applied at the beginning of the period ended September 30, 2014. Accordingly, from the period ended September 30, 2014, the Company has changed the periodic allocation method of estimated retirement benefits from the straight-line basis to the benefits formula basis.

With respect to the application of the revised accounting standards, in accordance with the transitional treatment set out in article 37 of the standard, the amount of the impact of changes to the method of calculation of retirement benefit obligations and service costs has been included in surplus as of the beginning of the period.

As a result, surplus at the beginning of the period decreased ¥13,213 million. In addition, ordinary profit and surplus before income taxes and minority interests decreased ¥987 million for the period ended September 30, 2014.

16. The following table summarizes the carrying amounts in the consolidated balance sheet and the fair values of financial instruments as of September 30, 2014 together with their differences.

|   |                      | M          | illions of Yen |
|---|----------------------|------------|----------------|
|   | Balance sheet amount | Fair value | Difference     |
| Cash and deposits   | ¥ 176,846            | ¥ 176,846  | ¥ -            |
| [Available-for-sale securities] *1                                  | [72,984]             | [72,984]   | _              |
| Call loans  | 227,000              | 227,000    | _              |
| Monetary claims bought  | 242,596              | 244,785    | 2,189          |
| [Available-for-sale securities] *1                                  | [202,452]            | [202,452]  | _              |
| Securities *2   | 22,467,709           | 23,902,907 | 1,435,198      |
| Trading securities  | 2,280,551            | 2,280,551  | _              |
| Held-to-maturity debt securities                                    | 2,189,599            | 2,432,097  | 242,498        |
| Policy-reserve-matching bonds                                       | 11,202,172           | 12,401,141 | 1,198,969      |
| Investments in unconsolidated subsidiaries and affiliated companies | 31,683               | 25,414     | (6,269)        |
| Available-for-sale securities                                       | 6,763,702            | 6,763,702  | _              |
| Loans   | 2,402,541            |            |                |
| Allowance for possible loan losses *3                               | (1,194)              |            |                |
|   | 2,401,347            | 2,476,703  | 75,356         |
| Corporate bonds   | 99,480               | 110,138    | 10,658         |
| Payables under securities borrowing transactions                    | 744,251              | 744,251    | _              |
| Long-term debt  | 122,500              | 123,529    | 1,029          |
| Derivative transactions *4  | (262,188)            | (262,188)  | _              |
| Hedge accounting not applied  | (25,188)             | (25,188)   | _              |
| Hedge accounting applied  | (236,999)            | (236,999)  | _              |

<sup>\*1</sup> Available-for-sale securities are shown in parenthesis.

<sup>\*2</sup> This table does not include financial instruments for which fair values are not practically determinable, such as unlisted securities.

The consolidated balance sheet amount of these securities was ¥573,546 million as of September 30, 2014

<sup>\*3</sup> The allowance for possible loan losses earmarked for loans is deducted from the carrying amount of loan.

<sup>\*4</sup> Debits and credits arising from derivative transactions are netted, and the net credit position is shown in parenthesis.

#### Note.1: Valuation methods for financial instruments

#### **Assets**

#### 1) Cash and deposits and call loans

In principle, the book value is deemed as the fair value.

As for certain deposits regarded as securities pursuant to "Accounting Standards for Financial Instruments" (ASBJ Statement No. 10), fair value is measured based on the closing market price on the balance sheet date.

#### 2) Monetary claims bought

Fair value is measured based on the closing market price on the balance sheet date.

#### 3) Securities

As for stocks with market prices, fair value is measured based on the average market price during the final month of the period.

As for the other securities with market prices, fair value is measured based on the closing market price on the balance sheet date.

#### 4) Loans

As for policy loans, the book value is deemed as the fair value since the book value approximates the fair value, considering that the loan amount is limited within surrender value with no contractual maturity and given their estimated repayment period and interest rate terms.

As for general loans, the fair value is measured mainly as the present value of estimated future cash flows from the loan.

With regard to loans to debtors that are legally or substantially bankrupt and doubtful debtors, the fair values are, in principle, measured as the carrying amounts less the allowance for possible loan losses.

#### Liabilities

#### 1) Corporate bonds

Fair value is measured based on the closing market price on the balance sheet date.

#### 2) Payables under securities borrowing transactions

The book value is deemed as the fair value since the fair value approximates the book value.

### 3) Long-term borrowings

As for the fair value of long-term borrowings, the fair value is measured as the present value of estimated future cash flows.

#### **Derivative transactions**

Fair value is measured based on the closing market price on the balance sheet date.

The fair values of foreign currency forward contracts and currency swaps accounted for by the allocation method are included in the fair values of related securities, loans and corporate bonds since they are accounted for with considering them as integrated transactions.

The fair values of certain interest rate swaps accounted for by the exceptional method are included in the fair values of related loans since they are accounted for with considering them as integrated transactions.

Note.2: Matters related to securities, including certain deposits regarded as securities pursuant to "Accounting Standards for Financial Instruments" (ASBJ Statement No. 10).

The following tables show the carrying amounts in the consolidated balance sheet, the fair values and their differences of held-to-maturity securities and policy-reserve-matching bonds as of September 30, 2014.

### 1) Held-to-maturity debt securities

|                                 |                            |                      |            | Millions of Yen |
|---------------------------------|----------------------------|----------------------|------------|-----------------|
|                                 | Туре                       | Balance sheet amount | Fair value | Difference      |
| Fair value exceeds              | Bonds                      | ¥ 589,994            | ¥ 618,495  | ¥ 28,501        |
| the balance sheet amount        | Foreign securities (bonds) | 1,520,445            | 1,734,843  | 214,398         |
| Fair value does not             | Bonds                      | 4,159                | 4,114      | (45)            |
| exceed the balance sheet amount | Foreign securities (bonds) | 75,000               | 74,643     | (356)           |
|                                 | Total                      | 2,189,599            | 2,432,097  | 242,498         |

## 2) Policy-reserve-matching bonds

|                                 |                            |                      |             | Millions of Yen |
|---------------------------------|----------------------------|----------------------|-------------|-----------------|
|                                 | Туре                       | Balance sheet amount | Fair value  | Difference      |
| Fair value exceeds              | Bonds                      | ¥11,068,548          | ¥12,263,213 | ¥1,194,665      |
| the balance sheet amount        | Foreign securities (bonds) | 98,565               | 103,027     | 4,462           |
| Fair value does not             | Bonds                      | 28,958               | 28,803      | (154)           |
| exceed the balance sheet amount | Foreign securities (bonds) | 6,100                | 6,096       | (3)             |
|                                 | Total                      | 11,202,172           | 12,401,141  | 1,198,969       |

The following tables show the acquisition costs (or amortized costs), the carrying amounts in the consolidated balance sheet and their differences of available-for-sale securities as of September 30, 2014.

|                    |                                    |                   | M         | lillions of Yen |
|--------------------|------------------------------------|-------------------|-----------|-----------------|
|                    |                                    | Acquisition costs | Balance   |                 |
|                    | Туре                               | or amortized      | sheet     | Difference      |
|                    |                                    | costs             | amount    |                 |
|                    | Negotiable certificates of deposit | _                 | _         | _               |
| Balance sheet      | Monetary claims<br>bought          | ¥ 179,910         | ¥ 192,453 | ¥ 12,543        |
| amount exceeds     | Bonds                              | 1,075,950         | 1,114,288 | 38,338          |
| acquisition costs  | Stocks                             | 637,245           | 1,149,701 | 512,455         |
| or amortized       | Foreign securities                 | 3,827,902         | 4,140,369 | 312,466         |
| costs              | Foreign bonds                      | 3,827,321         | 4,139,669 | 312,347         |
|                    | Other foreign securities           | 581               | 700       | 119             |
|                    | Other securities                   | 15,909            | 24,729    | 8,820           |
|                    | Negotiable certificates of deposit | 73,000            | 72,984    | (15)            |
| Balance sheet      | Monetary claims<br>bought          | 9,998             | 9,998     | (0)             |
| amount does not    | Bonds                              | 61,066            | 61,033    | (32)            |
| exceed acquisition | Stocks                             | 136,571           | 119,166   | (17,405)        |
| costs or amortized | Foreign securities                 | 156,427           | 152,819   | (3,608)         |
| costs              | Foreign bonds                      | 152,545           | 149,644   | (2,900)         |
|                    | Other foreign securities           | 3,882             | 3,174     | (707)           |
|                    | Other securities                   | 1,680             | 1,594     | (86)            |
|                    | Total                              | 6,175,663         | 7,039,139 | 863,475         |

- 17. As of September 30, 2014, the note of fair value of investment and rental property is omitted since there were no significant changes in the balance sheet amounts and fair values of investment and rental properties from the end of the previous fiscal year.
- 18. As of September 30, 2014, the aggregate amount of risk-monitored loans, which was comprised of (1) loans to bankrupt borrowers, (2) loans in arrears, (3) loans in arrears for three months or longer, and (4) restructured loans, was ¥1,124 million.

The aggregate amount of loans to bankrupt borrowers was nil and loans in arrears was ¥1,124 million. The amount of loans deemed uncollectible and directly deducted from the loans in the consolidated balance sheet was ¥37 million for loans in arrears.

Loans to bankrupt borrowers represent the loans on which interest is not accrued due to unlikeliness of repayment of principal or interest resulting from delinquency of principal or interest for a certain period or other reasons ("non-accrual loans") and also meet the conditions stipulated in Article 96 Paragraph 1 Item 3 and 4 of Order for Enforcement of the Corporation Tax Act (Cabinet Order No. 97 of 1965). Loans in arrears represent non-accrual loans excluding the loans to bankrupt borrowers

(defined in the above) and loans of which interest payments are postponed in order to support these borrowers recovering from financial difficulties. Loans in arrears also include the non-accrual loans to borrowers classified as "borrowers substantially bankrupt" or "borrowers likely to become bankrupt" in the self-assessment of asset quality.

The amount of loans in arrears for three months or longer was ¥0 million.

Loans in arrears for three months or longer represent the loans on which payments of principal or interest are past due over three months from the day following the contractual due date.

Loans in arrears for three months or longer do not include loans classified as loans to bankrupt borrowers or loans in arrears.

The amount of restructured loans was nil.

Restructured loans represent the loans which have been restructured to provide relief to the borrowers by reducing or waiving interest payments, by rescheduling repayments of principal or payments of interest, or by waiving claims for borrowers in order to support their recovery from financial difficulties. Restructured loans do not include loans classified as loans in arrears for three months or longer, loans in arrears or loans to bankrupt borrowers.

- 19. The total amount of assets held in separate accounts defined in Article 118 of the Insurance Business Act was ¥2,469,043 million as of September 30, 2014. The amount of separate account liabilities was the same as this figure.
- 20. Changes in policyholders' dividend reserves for the period ended September 30, 2014 were as follows:

|  | Millions of Yen |
|--|-----------------|
| Balance at the beginning of the period               | ¥ 278,259       |
| Transfer from surplus in the previous fiscal year    | 60,141          |
| Dividend payments to policyholders during the period | (37,012)        |
| Interest accrued during the period                   | 209             |
| Balance at the end of the period                     | ¥301,598        |

- 21. Assets pledged as collateral were securities in the amount of ¥596,062 million as of September 30, 2014.
- 22. Securities loaned under security lending agreements amounted to ¥1,429,256 million as of September 30, 2014.
- 23. The amount of loan commitments outstanding was ¥13,172 million as of September 30, 2014.
- 24. As of September 30, 2014, corporate bonds in liabilities are foreign currency-denominated subordinated bonds, the repayments of which are subordinated to other obligations.
- 25. The Company issued subordinated bonds of ¥50,000 million, the repayments of which are

- subordinated to other obligations, on November 20, 2014.
- 26. As of September 30, 2014, other liabilities included subordinated debt of ¥122,500 million, the repayments of which are subordinated to other obligations, and payables under securities borrowing transactions of ¥744,251 million.
- 27. The Company estimated future contributions to the Life Insurance Policyholders Protection Corporation in the amount of ¥43,507 million as of September 30, 2014, pursuant to Article 259 of the Insurance Business Act.

These contributions are recognized as operating expenses when they are made.

# Notes to the Unaudited Consolidated Statement of Income for the Six Months Ended September 30, 2014

1. Major components of gains on sales of securities were as follows:

|  | Millions of Yen |
|--|-----------------|
| Domestic bonds including national government bonds | ¥ 547           |
| Domestic stocks                                    | 15              |
| Foreign securities                                 | 91              |

Major components of losses on sales of securities were as follows:

|  | Millions of Yen |
|--|-----------------|
| Domestic bonds including national government bonds | ¥ 0             |
| Domestic stocks                                    | 51              |
| Foreign securities                                 | 655             |

Major components of losses on valuation of securities were as follows:

|                 | Millions of Yen |  |
|-----------------|-----------------|--|
| Domestic stocks | ¥ 45            |  |

2. The details of the impairment losses on fixed assets of the Company are as follows:

Accumulated impairment losses on fixed assets are directly deducted from the total asset amounts of their respective asset categories.

#### (1) Method for grouping the assets

The Company groups all the fixed assets held and utilized for the Company's insurance business as one asset group for the impairment test.

For real estate for investment and idle assets, each asset is treated as an independent unit for the impairment test.

## (2) Description of impairment losses recognized

For the period ended September 30, 2014, the Company recognized impairment losses on real estate for investment that experienced the deterioration of profitability and on the idle assets that experienced the decline in fair value. For these assets, the Company reduced the carrying amount to a recoverable amount, and recognized impairment losses as extraordinary losses in the consolidated statement of income.

## (3) Details of fixed assets causing impairment losses

| Asset Group                | Asset Categories   | Millions of Yen |
|----------------------------|--------------------|-----------------|
| Real estate for investment | Land and buildings | ¥ 6,547         |
| Idle assets                | Land and buildings | 147             |
| Total                      |                    | ¥ 6,694         |

### (4) The recoverable amount

The recoverable amounts of real estate for investment are determined at net realizable value or value in use. The recoverable amounts for idle assets are net realizable value. Net realizable value is calculated based on an estimated selling value, appraisal value based on Real Estate Appraisal Standards, or publicly announced value. Value in use is determined as the estimated net future cash flows discounted at 5.0%.

# Notes to the Unaudited Consolidated Statement of Cash Flows for the Six Months Ended September 30, 2014

- 1. For the purpose of presenting the consolidated statement of cash flows, cash and cash equivalents are comprised of cash on hand and bank deposits bearing no interest.
- 2. Reconciliation of cash and deposits in the consolidated balance sheet and cash and cash equivalents in the consolidated statement of cash flows as of September 30, 2014 was as follows:

|                           | Millions of Yen |
|---------------------------|-----------------|
| Cash and deposits         | ¥ 176,846       |
| Deposits bearing interest | (129,028)       |
| Cash and cash equivalents | ¥ 47,818        |

# 2. Solvency Margin Ratio on a Consolidated Basis

(millions of yen)

|   |                      | - (millions or yer       |
|---|----------------------|--------------------------|
|   | As of March 31, 2014 | As of September 30, 2014 |
| Solvency margin gross amount (A)  | 2,772,886            | 3,015,067                |
| Foundation funds and others   | 945,868              | 947,672                  |
| Reserve for price fluctuation   | 231,492              | 257,208                  |
| Contingency reserve   | 301,807              | 308,811                  |
| Unusual contingency reserve   | -                    | -                        |
| General allowance for possible loan losses  | 1,609                | 1,192                    |
| Net unrealized gains on available-for-sale securities × 90 % (Multiplied by 100% if losses)                 | 549,947              | 787,700                  |
| Net unrealized gains on real estate × 85% (Multiplied by 100% if losses)                                    | (85,859)             | (84,851                  |
| Total amount of unrecognized actuarial losses and unrecognized past service costs                           | (20,264)             | (11,366                  |
| Excess of continued Zillmerized reserve   | 619,955              | 621,698                  |
| Qualifying subordinated debt  | 201,980              | 201,980                  |
| Excess of continued Zillmerized reserve and qualifying subordinated debt not included in margin calculation | -                    | -                        |
| Deduction clause  | (53,787)             | (90,133                  |
| Others  | 80,137               | 75,156                   |
| Total amount of risk $\sqrt{(\sqrt{R_1^2 + R_5^2} + R_8 + R_9)^2 + (R_2 + R_3 + R_7)^2} + R_4 + R_6  (B)$   | 616,378              | 649,997                  |
| Insurance risk R <sub>1</sub>   | 81,996               | 80,656                   |
| General insurance risk R <sub>5</sub>   | -                    |                          |
| Large disaster risk R <sub>6</sub>  | -                    | -                        |
| Third-sector insurance risk R <sub>8</sub>  | 50,018               | 50,597                   |
| Insurance risk of small-amount, short-term insurer R <sub>9</sub>   | -                    | -                        |
| Risk of assumed yield R <sub>2</sub>  | 220,364              | 218,371                  |
| Minimum guarantee risk $R_7^*$  | 52,793               | 49,504                   |
| Investment risk R <sub>3</sub>  | 314,179              | 353,358                  |
| Operational risk R <sub>4</sub>   | 14,387               | 15,049                   |
| Solvency margin ratio $\frac{(A)}{(1/2) \times (B)} \times 100$   | 899.7%               | 927.7%                   |

 $<sup>\</sup>frak{\%}$  The standard method is used for the calculation of the amount equivalent to minimum guarantee risk.

Note: The amounts and figures in the table above are calculated based on Article 130 of the Insurance Business Act, Article 86-2 and Article 88 of the Ordinance for Enforcement of the Insurance Business Act and Financial Services Agency Public Notice No.23 of 2011.

## 3. Non-Consolidated Financial Information

# a. Overall Composition of Investments (General Account)

(millions of yen, %)

|                                     | As of March 3 | 1, 2014    | As of September 30, 2014 |            |
|-------------------------------------|---------------|------------|--------------------------|------------|
|                                     | Amount        | % of total | Amount                   | % of total |
| Cash, deposits and call loans       | 430,981       | 1.8        | 266,628                  | 1.1        |
| Monetary claims bought              | 289,088       | 1.2        | 242,596                  | 1.0        |
| Investments in securities           | 19,507,535    | 82.1       | 20,695,201               | 84.0       |
| Domestic bonds                      | 12,526,843    | 52.7       | 12,731,120               | 51.7       |
| Domestic stocks                     | 1,218,629     | 5.1        | 1,369,809                | 5.6        |
| Foreign securities                  | 5,729,106     | 24.1       | 6,567,356                | 26.7       |
| Foreign bonds                       | 5,191,255     | 21.8       | 5,989,424                | 24.3       |
| Other foreign securities            | 537,850       | 2.3        | 577,932                  | 2.3        |
| Other securities                    | 32,955        | 0.1        | 26,914                   | 0.1        |
| Loans                               | 2,465,539     | 10.4       | 2,402,541                | 9.8        |
| Policy loans                        | 335,002       | 1.4        | 328,675                  | 1.3        |
| Industrial and consumer loans       | 2,130,536     | 9.0        | 2,073,865                | 8.4        |
| Real estate                         | 701,212       | 2.9        | 684,213                  | 2.8        |
| Investment property                 | 497,088       | 2.1        | 483,340                  | 2.0        |
| Deferred tax assets                 | 123,415       | 0.5        | 66,403                   | 0.3        |
| Other assets                        | 255,612       | 1.1        | 274,057                  | 1.1        |
| Allowance for possible loan losses  | (2,189)       | (0.0)      | (1,849)                  | (0.0)      |
| Total                               | 23,771,196    | 100.0      | 24,629,791               | 100.0      |
| Foreign currency denominated assets | 3,856,203     | 16.2       | 4,414,430                | 17.9       |

Note: Real estate is recorded as the sum total of land, buildings and construction in progress.

## b. Fair Value Information of Securities (General Account)

## (1) Net Valuation Gains and Losses on Trading Securities

No net valuation gains and losses as of March 31, 2014 or September 30, 2014.

## (2) Fair Value Information of Securities (With Fair Value except for Trading Securities)

|  |                      |            |                    |           |          |               |            | ions of yen)          |           |         |
|--|----------------------|------------|--------------------|-----------|----------|---------------|------------|-----------------------|-----------|---------|
|  | As of March 31, 2014 |            |                    |           | As of S  | September 30, | 2014       |                       |           |         |
|  | Book value           | Fair value | Net gains (losses) | Gains     | Losses   | Book value    | Fair value | Net gains<br>(losses) | Gains     | Losses  |
| Held-to-maturity debt securities                     | 1,849,463            | 2,043,711  | 194,248            | 194,450   | (202)    | 2,137,626     | 2,375,831  | 238,205               | 238,607   | (401    |
| Policy-reserve-matching bonds                        | 11,017,008           | 12,016,439 | 999,431            | 1,002,270 | (2,839)  | 11,202,172    | 12,401,141 | 1,198,969             | 1,199,127 | (158    |
| Investments in subsidiaries and affiliated companies | 33,173               | 26,949     | (6,224)            | -         | (6,224)  | 33,173        | 25,414     | (7,759)               | -         | (7,759  |
| Available-for-sale securities                        | 5,696,439            | 6,295,483  | 599,044            | 636,213   | (37,169) | 6,095,274     | 6,955,070  | 859,795               | 880,944   | (21,148 |
| Domestic bonds                                       | 1,049,875            | 1,072,292  | 22,416             | 22,590    | (173)    | 1,056,711     | 1,091,432  | 34,721                | 34,753    | (32     |
| Domestic stocks                                      | 773,053              | 1,122,423  | 349,370            | 379,075   | (29,705) | 773,732       | 1,268,688  | 494,955               | 512,360   | (17,405 |
| Foreign securities                                   | 3,576,239            | 3,784,083  | 207,844            | 214,507   | (6,663)  | 3,984,330     | 4,293,188  | 308,858               | 312,466   | (3,608  |
| Foreign bonds  | 3,570,313            | 3,779,335  | 209,022            | 214,432   | (5,409)  | 3,979,867     | 4,289,313  | 309,446               | 312,347   | (2,900  |
| Other foreign securities                             | 5,926                | 4,747      | (1,178)            | 75        | (1,253)  | 4,463         | 3,874      | (588)                 | 119       | (707    |
| Other securities                                     | 24,635               | 32,087     | 7,451              | 8,062     | (610)    | 17,589        | 26,324     | 8,734                 | 8,820     | (86     |
| Monetary claims bought                               | 234,635              | 246,599    | 11,963             | 11,978    | (14)     | 189,909       | 202,452    | 12,542                | 12,543    | (0      |
| Negotiable certificates of deposit                   | 38,000               | 37,997     | (2)                | -         | (2)      | 73,000        | 72,984     | (15)                  | -         | (15     |
| Others   | -                    | -          | -                  | -         | -        | -             | -          | -                     | -         |         |
| Total  | 18,596,085           | 20,382,584 | 1,786,499          | 1,832,935 | (46,436) | 19,468,246    | 21,757,457 | 2,289,210             | 2,318,679 | (29,468 |
| Domestic bonds                                       | 12,504,427           | 13,542,685 | 1,038,257          | 1,041,418 | (3,161)  | 12,696,399    | 13,949,794 | 1,253,395             | 1,253,627 | (232    |
| Domestic stocks                                      | 773,053              | 1,122,423  | 349,370            | 379,075   | (29,705) | 773,732       | 1,268,688  | 494,955               | 512,360   | (17,405 |
| Foreign securities                                   | 5,021,333            | 5,400,791  | 379,458            | 392,399   | (12,941) | 5,717,615     | 6,237,213  | 519,598               | 531,327   | (11,728 |
| Foreign bonds  | 4,982,232            | 5,369,094  | 386,861            | 392,324   | (5,463)  | 5,679,977     | 6,207,924  | 527,947               | 531,208   | (3,260  |
| Other foreign securities                             | 39,100               | 31,697     | (7,402)            | 75        | (7,477)  | 37,637        | 29,289     | (8,348)               | 119       | (8,467  |
| Other securities                                     | 24,635               | 32,087     | 7,451              | 8,062     | (610)    | 17,589        | 26,324     | 8,734                 | 8,820     | (86     |
| Monetary claims bought                               | 234,635              | 246,599    | 11,963             | 11,978    | (14)     | 189,909       | 202,452    | 12,542                | 12,543    | (0      |
| Negotiable certificates of deposit                   | 38,000               | 37,997     | (2)                | -         | (2)      | 73,000        | 72,984     | (15)                  | -         | (15     |
| Others   | -                    | -          | -                  | -         | -        | -             | -          | -                     | -         |         |

Note: The table above includes securities that are deemed appropriate as securities under the Financial Instruments and Exchange Act in Japan.

#### Book values of securities whose fair value is not practically determinable are as follows:

(millions of yen)

|  | As of March 31, 2014 | As of September 30, 2014 |
|--|----------------------|--------------------------|
| Held-to-maturity debt securities                             | -                    | -                        |
| Unlisted foreign bonds                                       | -                    | -                        |
| Others   | -                    | -                        |
| Policy-reserve-matching bonds                                | -                    | -                        |
| Investments in subsidiaries and affiliated companies         | 72,290               | 115,403                  |
| Available-for-sale securities                                | 515,586              | 515,445                  |
| Unlisted domestic stocks (excluding over-the-counter stocks) | 24,580               | 24,495                   |
| Unlisted foreign stocks (excluding over-the-counter stocks)  | 490,321              | 490,321                  |
| Unlisted foreign bonds                                       | -                    | -                        |
| Others   | 685                  | 628                      |
| Total  | 587,876              | 630,848                  |

## c. Fair Value Information of Derivative Transactions (General Account)

## (1) Net Gains and Losses on Derivatives

(millions of yen)

|            |         | As of March 31, 2014 |                      |                   |                  |        |           | As of September 30, 2014 |                      |                   |                  |        |           |
|------------|---------|----------------------|----------------------|-------------------|------------------|--------|-----------|--------------------------|----------------------|-------------------|------------------|--------|-----------|
|            |         | Interest-<br>related | Currency-<br>related | Stock-<br>related | Bond-<br>related | Others | Total     | Interest-<br>related     | Currency-<br>related | Stock-<br>related | Bond-<br>related | Others | Total     |
| Hedge acco | ounting | 1,834                | (272,703)            | -                 | ı                | -      | (270,869) | 1,569                    | (255,591)            | 1                 | -                | -      | (254,022) |
| Hedge acco |         | (847)                | (23,098)             | (1,317)           | 1,043            | -      | (24,220)  | (1,707)                  | (14,538)             | (14,120)          | 979              | -      | (29,386)  |
| Total      |         | 986                  | (295,802)            | (1,317)           | 1,043            | -      | (295,090) | (137)                    | (270,130)            | (14,120)          | 979              | -      | (283,408) |

Notes: Net gains (losses) from derivatives with hedge accounting (fair value hedge method) applied, and net gains (losses) from derivatives with hedge accounting not applied are recorded on the statement of income.

Net gains (losses) from derivatives with hedge accounting (fair value hedge method) applied amounted to loss of  $\pm$ 249,187 million and loss of  $\pm$ 236,999 million as of March 31, 2014 and September 30, 2014, respectively.

## (2) Interest-related

(millions of yen)

|  |                    | As of Marc     | h 31, 2014    |               | As of September 30, 2014 |                |               |               |  |
|--|--------------------|----------------|---------------|---------------|--------------------------|----------------|---------------|---------------|--|
| Туре   | Notional amount/   |                | Fair          | Net gains     | Notional amount/         |                | Fair          | Net gains     |  |
|  | contract<br>value  | Over<br>1 year | value         | (losses)      | contract value           | Over<br>1 year | value         | (losses)      |  |
| Over-the-counter transactions Interest rate swaps                      |                    |                |               |               |                          |                |               |               |  |
| Receipts fixed, payments floating<br>Receipts floating, payments fixed | 54,726<br>34,500   | 48,721<br>-    | 1,834<br>(94) | 1,834<br>(94) | 53,010<br>34,500         | 47,432         | 1,569<br>(55) | 1,569<br>(55) |  |
| Interest rate swaptions<br>Bought                                      |                    |                |               |               |                          |                |               |               |  |
| Receipts floating, payments fixed                                      | 120,000<br>[1,254] | 120,000        | 500           | (753)         | 210,000<br>[2,082]       | 150,000        | 430           | (1,651)       |  |
| Total  |                    |                |               | 986           |                          |                |               | (137)         |  |

Notes: 1. Option fees are shown in [ ].

<sup>2.</sup> Net gains (losses) represent the fair values for interest rate swaps and the difference between the option fees and the fair values for interest rate swaptions.

#### (Reference)

## Interest rate swaps by contractual maturity dates

[As of September 30, 2014]

(millions of yen, %)

|   | Within<br>1 year | Over<br>1 year to<br>3 years | Over<br>3 years to<br>5 years | Over<br>5 years to<br>7 years | Over<br>7 years to<br>10 years | Over<br>10 years | Total  |
|---|------------------|------------------------------|-------------------------------|-------------------------------|--------------------------------|------------------|--------|
| Notional amount (receipts fixed, payments floating) | 5,578            | 24,133                       | 20,559                        | 2,662                         | 77                             | -                | 53,010 |
| Average fixed rate (receipt)                        | 2.00             | 1.94                         | 1.27                          | 1.54                          | 1.08                           | -                | 1.67   |
| Average floating rate (payment)                     | 0.51             | 0.40                         | 0.39                          | 0.47                          | 0.81                           | -                | 0.41   |
| Notional amount (receipts floating, payments fixed) | 34,500           | -                            | -                             | -                             | -                              | -                | 34,500 |
| Average fixed rate (payment)                        | 0.62             | -                            | -                             | -                             | -                              | -                | 0.62   |
| Average floating rate (receipt)                     | 0.30             | -                            | -                             | -                             | -                              | -                | 0.30   |
| Total notional amount                               | 40,078           | 24,133                       | 20,559                        | 2,662                         | 77                             | -                | 87,510 |

## (3) Currency-related

(millions of yen)

|                                    |           | As of Mar | arch 31, 2014 As of September 30 |           |           |           |           | 4         |
|------------------------------------|-----------|-----------|----------------------------------|-----------|-----------|-----------|-----------|-----------|
|                                    | Notional  |           |                                  |           | Notional  |           |           |           |
| Туре                               | amount/   |           | Fair                             | Net gains | amount/   |           | Fair      | Net gains |
|                                    | contract  | Over      | value                            | (losses)  | contract  | Over      | value     | (losses)  |
|                                    | value     | 1 year    |                                  |           | value     | 1 year    |           |           |
| Over-the-counter transactions      |           |           |                                  |           |           |           |           |           |
| Foreign currency forward contracts |           |           |                                  |           |           |           |           |           |
| Sold                               | 3,190,809 | 914,294   | (268,793)                        | (268,793) | 3,649,235 | 1,002,179 | (254,992) | (254,992) |
| (Euro)                             | 1,261,584 | 138,831   | (100,105)                        | (100,105) | 1,367,250 | 227,460   | (28,660)  | (28,660)  |
| (Australian dollar)                | 873,240   | 383,402   | (124,732)                        | (124,732) | 1,099,045 | 318,324   | (124,323) | (124,323) |
| (U.S. dollar)                      | 975,384   | 392,060   | (34,318)                         | (34,318)  | 1,074,934 | 456,395   | (95,475)  | (95,475)  |
| (British pound)                    | 80,600    | -         | (9,637)                          | (9,637)   | 108,004   | -         | (6,533)   | (6,533)   |
| Bought                             | 1,326     | 489       | (6)                              | (6)       | 78,243    | 489       | 4,051     | 4,051     |
| (U.S. dollar)                      | 1,326     | 489       | (6)                              | (6)       | 49,210    | 489       | 3,562     | 3,562     |
| (British pound)                    | -         | -         | -                                | -         | 24,729    | -         | 510       | 510       |
| Currency options                   |           |           |                                  |           |           |           |           |           |
| Bought                             |           |           |                                  |           |           |           |           |           |
| Put                                | 22,043    | -         |                                  |           | 3,500     | -         |           |           |
|                                    | [3,526]   |           | 40                               | (3,485)   | [596]     |           | -         | (596)     |
| (U.S. dollar)                      | 22,043    | -         |                                  |           | 3,500     | -         |           |           |
|                                    | [3,526]   |           | 40                               | (3,485)   | [596]     |           | -         | (596)     |
| Total                              |           |           |                                  | (272,285) |           |           |           | (251,538) |

Notes: 1. Option fees are shown in [ ].

- 2. Regarding assets and liabilities which are denominated in foreign currencies but have fixed settlement in yen under foreign currency forward contracts and currency swaps and are reported in yen amounts in the balance sheets, those foreign currency forward contracts and currency swaps are excluded from the table above.
- 3. Net gains (losses) represent the fair values for foreign currency forward contracts and the difference between the option fees and the fair values for option transactions.

# (4) Stock-related

(millions of yen)

|                               | As of Marc                |        | ch 31, 2014   |                    | As of September 30, 2014  |        |               |                    |
|-------------------------------|---------------------------|--------|---------------|--------------------|---------------------------|--------|---------------|--------------------|
| Туре                          | Notional amount/ contract | Over   | Fair<br>value | Net gains (losses) | Notional amount/ contract | Over   | Fair<br>value | Net gains (losses) |
|                               | value                     | 1 year |               |                    | value                     | 1 year |               |                    |
| Exchange-traded transactions  |                           |        |               |                    |                           |        |               |                    |
| Stock index futures           |                           |        |               |                    |                           |        |               |                    |
| Sold                          | 257,919                   | -      | 3,809         | 3,809              | 194,602                   | -      | (5,327)       | (5,327)            |
|                               |                           |        |               |                    |                           |        |               |                    |
| Over-the-counter transactions |                           |        |               |                    |                           |        |               |                    |
| Stock index forwards          |                           |        |               |                    |                           |        |               |                    |
| Sold                          | 108,510                   | -      | 350           | 350                | 111,693                   | -      | (7,424)       | (7,424)            |
|                               |                           |        |               |                    |                           |        |               |                    |
| Stock index options           |                           |        |               |                    |                           |        |               |                    |
| Sold                          |                           |        |               |                    |                           |        |               |                    |
| Call                          | -                         | -      |               |                    | 12,000                    | -      |               |                    |
|                               | [-]                       |        | -             | -                  | [142]                     |        | 72            | 69                 |
| Put                           | 5,099                     | -      |               |                    | 834                       | -      |               |                    |
|                               | [85]                      |        | 6             | 78                 | [10]                      |        | 0             | 10                 |
| Bought                        |                           |        |               |                    |                           |        |               |                    |
| Call                          | 60,000                    | 30,000 |               |                    | 12,000                    | -      |               |                    |
|                               | [1,131]                   |        | 712           | (419)              | [208]                     |        | 72            | (136)              |
| Put                           | 24,200                    | -      |               |                    | 32,672                    | -      |               |                    |
|                               | [5,179]                   |        | 42            | (5,136)            | [1,468]                   |        | 156           | (1,311)            |
| Total                         |                           |        |               | (1,317)            |                           |        |               | (14,120)           |

Notes: 1. Option fees are shown in [ ].

# (5) Bond-related

(millions of yen)

|                              |                   | As of Mar      | ch 31, 2014 |           | As of September 30, 2014 |                |       |           |  |
|------------------------------|-------------------|----------------|-------------|-----------|--------------------------|----------------|-------|-----------|--|
| Туре                         | Notional amount/  |                | Fair        | Net gains | Notional amount/         | -              | Fair  | Net gains |  |
|                              | contract<br>value | Over<br>1 year | value       | (losses)  | contract<br>value        | Over<br>1 year | value | (losses)  |  |
| Exchange-traded transactions |                   |                |             |           |                          |                |       |           |  |
| Bond futures                 |                   |                |             |           |                          |                |       |           |  |
| Sold                         | 293,251           | -              | 1,043       | 1,043     | 309,677                  | -              | 979   | 979       |  |
| Total                        |                   |                |             | 1,043     |                          |                |       | 979       |  |

Note: Net gains (losses) represent the fair values for future tradings.

<sup>2.</sup> Net gains (losses) represent the fair values for future tradings and forward tradings and the difference between the option fees and the fair values for option transactions.

#### d. Risk-Monitored Loans

(millions of yen, %)

|   | As of March 31, 2014 | As of September 30, 2014 |
|---|----------------------|--------------------------|
| Loans to bankrupt borrowers                 | -                    | -                        |
| Loans in arrears                            | 1,139                | 1,124                    |
| Loans in arrears for three months or longer | 0                    | 0                        |
| Restructured loans                          | 260                  | -                        |
| Total                                       | 1,400                | 1,124                    |
| (Percentage of total loans)                 | (0.06)               | (0.05)                   |
| (Percentage of total assets)                | (0.01)               | (0.00)                   |

- Notes: 1. For loans to bankrupt borrowers and substantially bankrupt borrowers, the amount of loans exceeding the value of estimated recovery through disposal of collateral or execution of guarantees is deemed uncollectible and directly deducted. The amount of loans in arrears directly deducted as of March 31, 2014 and September 30, 2014 amounted to ¥40 million and ¥37 million, respectively.
  - 2. Loans to bankrupt borrowers represent the loans on which interest is not accrued due to unlikeliness of repayment of principal or interest resulting from delinquency of principal or interest for a certain period or other reasons ("non-accrual loans") and also meet the conditions stipulated in Article 96 Paragraph 1 Items 3 and 4 of Order for Enforcement of the Corporation Tax Act (Cabinet Order No.97 of 1965).
  - 3. Loans in arrears represent non-accrual loans excluding the loans to bankrupt borrowers (defined in the above) and loans of which interest payments are postponed in order to support these borrowers recovering from financial difficulties. Loans in arrears also include the non-accrual loans to borrowers classified as "borrowers substantially bankrupt" or "borrowers likely to become bankrupt" in the self-assessment of asset quality.
  - 4. Loans in arrears for three months or longer represent the loans on which payments of principal or interest are past due over three months from the day following the contractual due date. Loans in arrears for three months or longer do not include loans classified as loans to bankrupt borrowers or loans in arrears.
  - 5. Restructured loans represent the loans which have been restructured to provide relief to the borrowers by reducing or waiving interest payments, by rescheduling repayments of principal or payments of interest, or by waiving claims for borrowers in order to support their recovery from financial difficulties. Restructured loans do not include loans classified as loans in arrears for three months or longer, loans in arrears or loans to bankrupt borrowers.